

Lionguard Trading

<https://lionguardtrading.com/job/portfolio-manager/>

Portfolio Manager

Description

The Portfolio Manager is responsible for: Highlighting potential borrowers; proactively making contact with loan leads and providing information on Root Capital's credit services. Analyzing loan applicants using rigorous financial, environmental, and social criteria; presenting loan analysis to Root Capital's internal and external credit committees for decision; closing loans, including ensuring complete documentation; monitoring existing loans to ensure timely repayment; and assisting in coordinating training and technical assistance on financial management to selected candidates and clients.

Responsibilities

- Initiating a pipeline of qualified loan candidates in East Africa where Root Capital is present.
- Developing networks of referrals, including value chain actors, technical assistance providers, and trade associations
- Presenting Root Capital's credit offerings to and invite loan applications from qualified businesses.
-
- Assessing clients' credit and advisory needs and recommending an appropriate mix of Root Capital services.
- Delivering and maintaining a pipeline of loan opportunities.
- Collaborate with Investor Relations to establish a pipeline of key partners/stakeholders relevant to Root Capital's activity in Country.
- Main local contact for Root Capital and donor relationship in the assigned country.

Hiring organization

LionsGuard Trading

Employment Type

Full-time

Date posted

July 18, 2024

Valid through

31.07.2024